# **Getting to The Truth**

ruth<sup>2</sup>Lies

(Statement Profiling)

## **Detecting Deception & Latent Content**

"I've had a career full of training, and this is by far at the top of the list of the best. I've been using it since the class and it is definitely a game changer! Thank you!"

State Investigator

age and have

Hosted by: Mesa Police Department Location: Mesa Police Training Facility 3260 N. 40<sup>th</sup> St., Mesa, AZ 85215

> Dates: December 7<sup>th</sup> – 9<sup>th</sup>, 2021 8:00AM – 4:30PM

### 21 Hours AZ POST Credit

(Class is also available in a pre-recorded - online format)

ruthfulness.

Presented by: Truth2Lies Analysis Group, LLC



#### COURSE INFORMATION:

This course will give you the tools to *Get to The Truth* quicker. You will be able to **laser focus your** investigations and come to a quicker case resolve. You will recognize critical information that you have previously been missing; critical information hiding in plain sight!

This course is also the foundation for a successful Analytical Interview; *removing the guess work from the interview* and recognizing if and how deception is present. Using the subject's own words, you will be able to **laser focus your interview questions**, obtain more information, and more confessions.

#### Most deceptive statements contain a high percentage of truth. This course teaches you to recognize truth from deception in verbal or written statements.

#### > Learn the psychological and linguistic principles behind the subject's chosen words.

- Is the language based on experiential memory?
- Is the subject psychologically in their own statement?
- Learn the difference between Reliable and Un-reliable denials.

#### From the subject's own words:

- Determine what occurred and when it occurred.
- Recognize where they purposely skipped over information within their language.
- Identify where to focus questions during the interview.
- Obtain information the subject has *unknowingly* revealed.
- Identify what part of the language is *unnecessary* and why it is so important.
- Understand the nature of the relationship to others in the statement.
- Recognize major personality traits revealed in the subject's words.

#### > Students will be taught how to obtain a "pure," uncontaminated statement.

Students will be introduced to the principles of psycho-linguistic profiling, learned in advanced analysis. The profile is invaluable for all investigators and gives them a distinct edge during the interview.

Bringing you to *the next level of investigations*, in a fun, engaging setting. "The most useful investigative training of my career!" It's like knowing your opponent's hand, before the game starts!

Register online at: <u>www.Truth2Lies.com/classes</u> Cost: \$385 per person (Class is also be available in a pre-recorded online format. Specify when registering)

Includes Statement Analysis Manual / Reference Guide

<u>Steve@Truth2Lies.com</u> Steve Johnson - 480 229-2297

#### **Reviews**

This was hands down one of the most beneficial classes in my 24 years on the job. The class was nonstop educational and very informative. My only regret is that this wasn't offered earlier in my career!

Sgt. S. McCauley - Professional Standards Bureau

This course is a game changer for investigations and in life. If you seek truth in any capacity, this material is a must have. It will reduce the investigation process, provide confidence to the investigator and most importantly, it will find truth. The instruction, material and content are phenomenal.

Lt. K. Scott - Mesa PD

Amazing! Over the past three days, there was not one hour where my mind was not blown over what a statement can reveal! This class is a must for all law enforcement related occupations.

Montana Sheriff's Office Investigator

In my 22 years as a police officer I haven't had a training class this useful. I wish I would have known about Statement Profiling early in my career. I think of how much better my investigations could have been with this information...

Sgt. Steven M. - Phoenix PD

One of the best courses of my career, it left me wanting more. I'm using this with every case I work on...

Violent Crimes Detective

This training is the best law enforcement related training I have attended in my 21 years of police work. It should be required training! ... I have used the skills many times in basic patrol investigations and even in my current traffic assignment. Steve Johnson does an excellent job of teaching how to apply the techniques of this invaluable skill of detecting deception and profiling.

Officer G. Pearsall